

19<sup>th</sup> October 2017

**WEBNAIR 1: PROCUREMENT FOR THE PROVISION OF EDUCATION SERVICES**

CAB: Common Awarding Body

IAG: Information, Advice and Guidance

Grouping/ Lots: used interchangeably

MOJ: means the Ministry of Justice (also referred “the Department”, or “the Authority”)

#	QUESTIONS	ANSWERS (MOJ Response)
1	<p><b>Time Scales:</b> Can you clarify if there will be any movement in the procurement timescale? Are you still working towards a procurement starting in January or towards the end of the first quarter?</p>	<p>At this stage the timelines provided are indicative. We do not envisage that there will be a significant change to the proposed schedule, we anticipate that the procurement process will commence early Q1 of 2018.</p> <p>If there are any changes to the schedule, the Department will provide such information in a timely manner via Bravo portal.</p>
2	<p><b>Governor Roadshow:</b> Can you confirm if suppliers will be able to attend these events?</p>	<p>No, suppliers are not able to attend these events, however there will be opportunities further into the procurement process. At this stage, these roadshows are designed specifically for the governors, to enable them to:</p> <ul style="list-style-type: none"> <li>• Better understand the procurement process</li> <li>• Provide inputs to the final procurement documents</li> </ul>

		<ul style="list-style-type: none"> <li>• Explain and agree the process, post award</li> </ul> <p>As governors assume a greater role and responsibility for education services.</p>
3	<b>Core Framework:</b> Can you confirm what services will be procured through the Core Framework?	<p>The Service Areas within the Core Framework are likely to include as a minimum:</p> <ul style="list-style-type: none"> <li>• English</li> <li>• English for speakers of other language (ESOL)</li> <li>• Maths</li> <li>• Information and communications technology (ICT)</li> </ul> <p>The Department is still considering the final list that will for the Core services.</p>
4	<b>Contract value:</b> Can you confirm the overall value for the core Framework(s)?	Overall contract value for the Framework are likely to be between £130 and £150 million per year (for 6 years).
5	<b>DPS:</b> Can you confirm the overall contract value for the DPS?	Please see answer 4 above.
6	<b>DPS Contract:</b> Will all DPS contracts be procured on a call off basis?	The governors will call-off services from the DPS frameworks via a mini-competitions.
7	<b>TUPE Liabilities:</b> Will there be a TUPE liability for the DPS contracts? This will be difficult to impose given that the DPS will potentially be call off?	TUPE will need to be assessed on a case by case basis at the point of call off.
8	<b>Geographies/ Clusters:</b> Can you confirm what the geographical clusters will be for the procurement? Will they reflect any current public commissioning boundaries? If they do not, it will be difficult to integrate existing services at scale.	<p>The Authority is still considering likely prison groupings.</p> <p>The Authority is minded that purchasing as a group where feasible is beneficial to the governors, suppliers, will deliver better services and may lead to value for money outcomes.</p>
9	<b>Key Performance Indicators (KPI):</b> On the call, you potentially ruled out payment by results based upon job outcomes. Can I confirm that is the case?	At this stage, we do not anticipate any form of payment by results linked to employment outcomes under either the core framework or DPS.
10	<b>Qualification Outcomes:</b> The current OLASS payment model is broadly based upon starting and finishing a qualification. Will this model continue? If not can you articulate your current thinking?	Further details to be provided when available.
11	<b>Framework Population:</b> Can you confirm how many suppliers will be awarded on to the core frameworks?	Further details to be provided when available.

	Will this be a national framework or regional framework?	
12	<b>Procurement Process:</b> Can you confirm if there will be competitive dialogue as part of the procurement process?	At this stage no., the procurement of the DPS and core framework will be done under a 'light touch' procurement which will broadly follow the open procedure.
13	<b>Contract Management:</b> Who will manage the contract? Will it be the MoJ central team or Prison Governors?	The Governors will be responsible for managing the contract for service provision and associated KPIs, whilst the MOJ as the contracting Authority, will be responsible for the Frameworks and the KPI's.
14	<b>KPI:</b> Can you confirm what KPI's will be attached to the core Framework?	The Key Performance Indicators are still been developed.
15	<b>Contract Value:</b> Will the overall contract value be the same as the money initially transferred from DfE to the MoJ as part of the previous OLASS contract?	Please refer to answer provided in question 4.
16	<b>Additional Services:</b> Where will learning support (such as dyslexia) sit, the Core or DPS frameworks?	We envisage that in the provision of all services bidders should consider the varying needs in their offer.
17	<b>CAB:</b> There are 7 Core services within the Core Framework, what are the CAB areas?	<p>The Common Awarding Body areas are:</p> <ul style="list-style-type: none"> <li>• English</li> <li>• ESOL (English for speakers of other languages)</li> <li>• Maths</li> <li>• ICT</li> <li>• Catering and Hospitality</li> <li>• Construction</li> <li>• Cleaning and Facilities</li> </ul> <p>Please see answer 3 above, with respect to the Core framework list.</p>
18	<b>Framework timeline:</b> What are the timescales for delivering the Core Frameworks; do you anticipate a 2-stage procurement process, involving a PQQ stage?	The Department is looking to award in Q3. Of 2018. These timelines will be crystallised in the coming weeks and communicated to the market. There will be a requirement for 'mini competitions' from the frameworks to select suppliers for individual requirements.
19	<b>IAG Timelines:</b> What is the timescales for delivering IAG?	Further information will be provided at the next Webinar.

20	<b>Service Coverage:</b> Is Wales and Scotland service requirements included in the procurement process?	This Procurement for Education services, is for the Prison estates in England alone. Education is a devolved matter for the Scottish parliament and Welsh Assembly.
21	<b>Post Framework Procurement:</b> Please clarify the process post establishing the framework...how will the mini-competitions be run?	This information will be described within the Invitation to Tender documents (ITT) – this is currently being developed. Further updates will be given in a future Webinar.
22	<b>Libraries:</b> Do you have any further information on Libraries?	Not at this stage. Further information to follow at the next Webinar to be held on the <b>09th November 2017 at 11:15am – 12noon.</b>
23	<b>Post Framework Award:</b> Will individual prisons be able to purchase via the framework?	see question 21.
24	<b>Post Framework Award:</b> You talked about lots and clusters and mini competitions, how do you envisage that a supplier will be selected? How will this work?	Please refer to answer to question 21, above.
25	<b>CAB Coverage:</b> Please confirm if the CAB will be for all 7 core areas or 1 per core area/ region?	It is anticipated that each subject area will be a separate lot.
26	<b>Service Coverage:</b> To bid successfully for the core framework, are Suppliers expected to cover all core areas/lots?	Yes – potential bidders are advised to work in consortiums or JV where possible.
27	Is there potential for cross-over/partnership working with industry for niche provisions?	Yes.
28	<b>DPS:</b> You say that the DPS framework encourages access for Small and Medium Sized Enterprise (SME), but the 1 year duration can be constraining; is this the time set for the duration?	Please note that the DPS Framework is for a total of 6 years as the Core Framework. Call-off for the DPS are time constrained, to a 1 year contract term. The Authority will continue to review this decision and the potential impact of service provision.
29	<b>IAG:</b> Can you provide any more information on IAG – likely start date?	Further information will be provided at the next Webinar (date and time as per answer 22).
30	<b>Framework Start dates:</b> Can you clarify the start dates: for the Core & DPS Frameworks, CAB?	Further information will be provided at the next Webinar (date and time as per answer 22).
31	When will the MOJ be providing information to prospective Suppliers from the Governors? What information will we be receiving?	Further details will be provided in a future webinar.
32	<b>Library Services:</b> Please provide further details on library provisions under the framework – will libraries sit under one of the frameworks? Also	Further details will be supplied at the next webinar.

	<ul style="list-style-type: none"><li>- Timescales to contract award</li><li>- Output requirements</li></ul>	
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